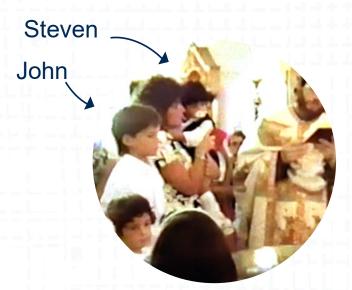
nounós



what's the story?



John baptized Steven when he was just 10 years old in a tiny dairy village located in the Southern Peloponnese, becoming his "Nouno" according to Greek tradition.

Nearly 30 years later, they embarked on a journey together, to introduce the same yogurt they grew up

In 2014, Nounós was born.

on.





Nounós is Greek for godfather

we have more probiotics!



+2 BILLION
Probiotics per cup

Independent study, compared to yogurt that also claim to be using BB-12. Averaged across multiple brands.



50
BILLION
Probiotics per cup

+2,400% more probiotic





unique straining process

more protein less sugar

+275% More protein -45% less sugar then French Style yogurt





More about **Cold Pressed Yogurt**

5.3oz.

SRP \$2.99 8-pack +55-day shelf life

Healthy & Authentic Process

- **More Nutrient Retention**
- **Higher Probiotic Viability**
- **Better Texture and Flavor**
- **Energy Efficiency**

More Probiotics & Protein, Less Sugar

- +50 billion probiotics per serving
- 18g protein per serving
- 5g sugar per serving







vanilla bean



mixed berry



peach + passionfruit



classic plain

A2/A2 & Non-GMO

Certified non-GMO Milk



- Greek yogurt made exclusively with A2 Milk
- Improved dairy protein digestibility

16oz.



whole milk vanilla bean

PROBIOTIC

Classic Plain

whole milk

classic plain



non-fat classic plain





nounós

classic plain



New Labels, More Communication

NOW

A2/A2 Whole Milk – First Greek Yogurt in the market
 50 billion Probiotics per serving- Highest in the industry
 NON-GMO Project Verified- Only glass yogurt in the market





















Trending Attributes



Spins Data Total Natural

÷ =	ATTRIBUTE	SALES	SALES %
~	DAIRY – COW A2	\$8.7 M	+ 68%
~	0.5 TO < 5G SUGAR	\$22.0 M	+44%
~	LABELED NON-GMO INGREDIENT CLAIM	\$1.5 M	+34%
~	10 TO 20G PROTEIN	\$259.4 M	+15%
~	CUP - GLASS	\$15.8 M	+12%
~	YOGURT - GREEK	\$206.5 M	+12%





Strong brand equity built with distribution in 46 states.

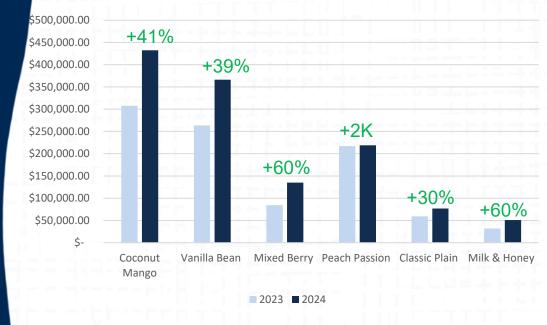




Spins Total Natural 5.3oz.



2023 vs. 2024





4.8Units / store / week +15%

Spins Total Natural (Total Brand)

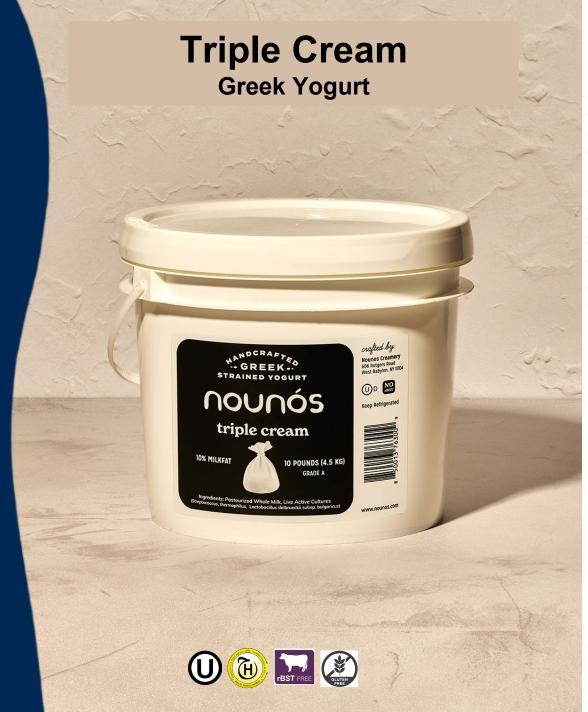
#2 fastest growing Greek yogurt.
Capitalize on our success by expanding Nounos
distribution

Top Brands	Sales	\$%	Units	Units %	Max %ACV
NANCYS	\$4.5 M	101.9%	590.5 K	99.3%	36.0
NOUNOS	\$2.6 M	+74.4%	775.5 K	+44.2%	34.3
STONYFIELD FARM	\$7.5 M	45.4%	883.8 K	46.0%	38.9
STRAUS FAMILY CREAMERY	\$8.9 M	31.9%	960.0 K	30.0%	52.3
MAPLE HILL	\$1.9 M	31.9%	283.2 K	28.5%	18.1
ZOI	\$4.4 M	16.5%	1.3 M	14.6%	21.3
FAGE	\$53.6 M	15.9%	14.6 M	9.6%	84.1
CHOBANI	\$76.2 M	7.1%	33.1 M	3.1%	87.5

nounós

Food Service





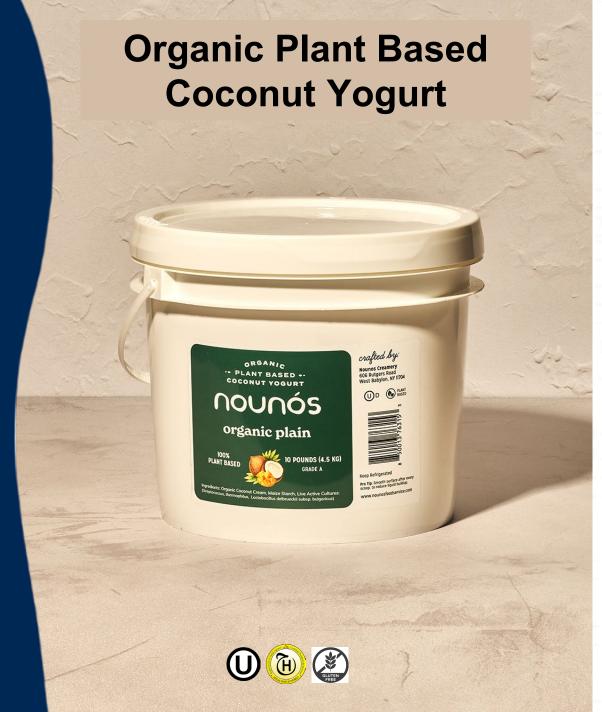
A favorite among top chefs, our cheesecloth strained yogurt is now available for back of the house use.

Only two ingredients, farm fresh whole milk and heirloom Greek yogurt cultures.

This high fat (10%MF) extra thick yogurt is perfect for parfaits, dips and even used in baking.

Ingredients

Pasteurized whole milk, live and active cultures (*L.Bulgaricus*, *S. Thermophilus*, *L.acidophilus*, *Bifidobacterium*).



yogurt is now available for back of the house use.

Only three ingredients, organic coconut cream, maize starch and live active vegan yogurt cultures.

This high fat extra thick 100% plant base yogurt is the perfect solution for any vegan take on parfaits, dips or in baking.

Ingredients

Organic Coconut Cream, Maize Starch, Live Active Cultures. (Streptococcus, thermophilus, Lactobacillus delbrueckii subsp. bulgaricus).

